CBINSIGHTS

State of Digital Health

Global | Q3 2023

Global data and analysis on dealmaking, funding, and exits by private market digital health companies



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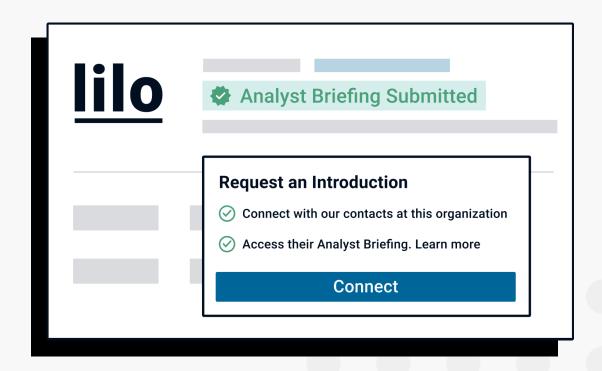
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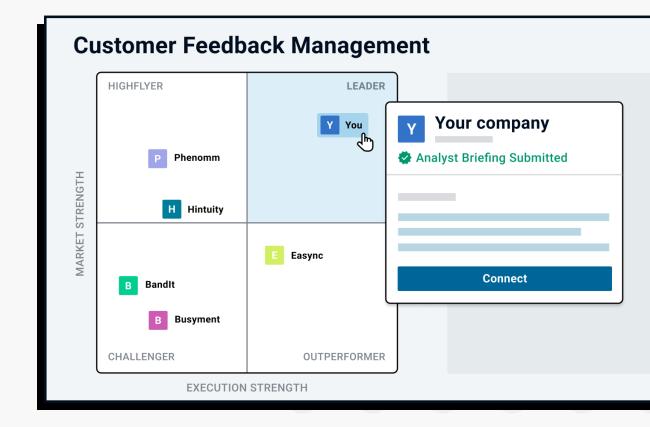


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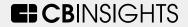


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Anne WellingtonFormer Managing Director, Cedars-Sinai Accelerator

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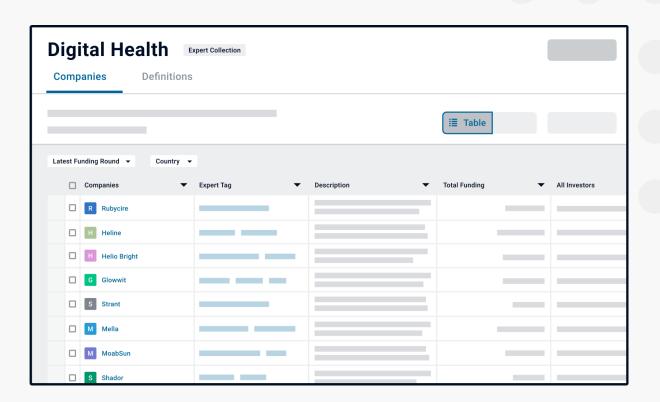
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Digital Health

In this report, we analyzed more than 10K global digital health vendors. Our analysis includes companies developing software, platforms, sensor and robotic hardware, health data infrastructure, and tech-enabled services in healthcare. We exclude pureplay pharma/biopharma, sequencing instruments, gene editing, and assistive tech.

Earlier this year we revised the Digital Health Expert Collection, aligning across <u>seven categories</u> to reflect changes in the healthcare technology landscape, including the impact of emerging markets and technologies. Consequently, the data in this report, including historical funding and deal counts, may appear slightly different than data from prior reports. If you have any questions about this report's methodology, please <u>click here</u> to learn more.



CBINSIGHTS

Our Most Popular Research on Digital Health

The pharma AI market map

The oncology tech market map

The remote patient monitoring market map

The employee health benefits market map

The mental health tech market map

The clinical trials market map

Pharma AI Readiness Index: Who's best positioned for the AI boom?

The state of healthcare AI in 5 charts

Which telehealth unicorns have the highest valuation per employee?

Fertility tech startups have raised more than \$1.5B since 2019

Your rundown on digital health in Q3'23

\$3B

Global digital health funding.

Digital health funding dropped 14% QoQ, falling from \$3.5B in Q2'23 to \$3B in Q3'23.

This marked digital health's lowest quarterly funding level since 2016.

This drop ran counter to broader venture funding, which increased by 11% QoQ.

See the data \rightarrow

-33%

Drop in digital health deals QoQ.

Digital health deals dropped 33% QoQ to hit 247, the lowest count in nearly a decade. Meanwhile, the broader venture market saw an 11% decline in deal count QoQ.

General Catalyst and Samsung NEXT each invested in 4 digital health startups in Q3'23, more than any other investors.

See the data \rightarrow

-14%

QoQ decline in US digital health funding.

US digital health funding dropped 14% QoQ, hitting its lowest level since 2016. The US also saw deals drop to 128, the fewest in a quarter since 2013. Even so, the US saw the majority of global digital health funding (63%) and deals (52%) in Q3'23.

Asia and Europe also saw deals drop, despite funding upticks.

See the data \rightarrow

\$3.8M

Median deal size in 2023 YTD.

Despite the decline in digital health funding and deals, median deal size is only down 5% in 2023 YTD vs. 2022. This relative stability is partly linked to early-stage deals — they comprise 64% of deals and have watched median deal size slip by just \$0.1M so far this year.

Average deal size has fallen 19% in 2023 YTD, amid a drop in mid- and late-stage deal size.

See the data \rightarrow

6

\$100M+ mega-rounds.

Digital health mega-round deals increased for the second consecutive quarter to hit 6 in Q3'23. The largest deal went to Generate Biomedicines (\$273M Series C).

Although mega-round funding remained flat QoQ at \$0.9B, mega-round funding share increased to a 5-quarter high (29%).

See the data \rightarrow



Contents

Global Trends	10
Investment Trends	11
Unicorns	35
Exit Trends	39
Investors	43
Geographic Trends	47
US	48
Silicon Valley	54
New York	58
Asia	62
Japan	68
Europe	72



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- Global | Q3 2023
- * Global Trends



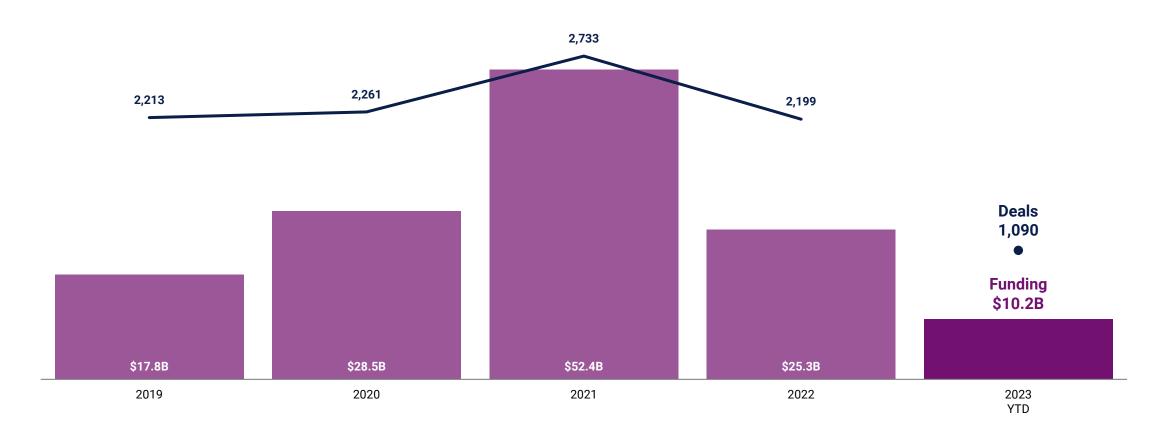


Investment Trends



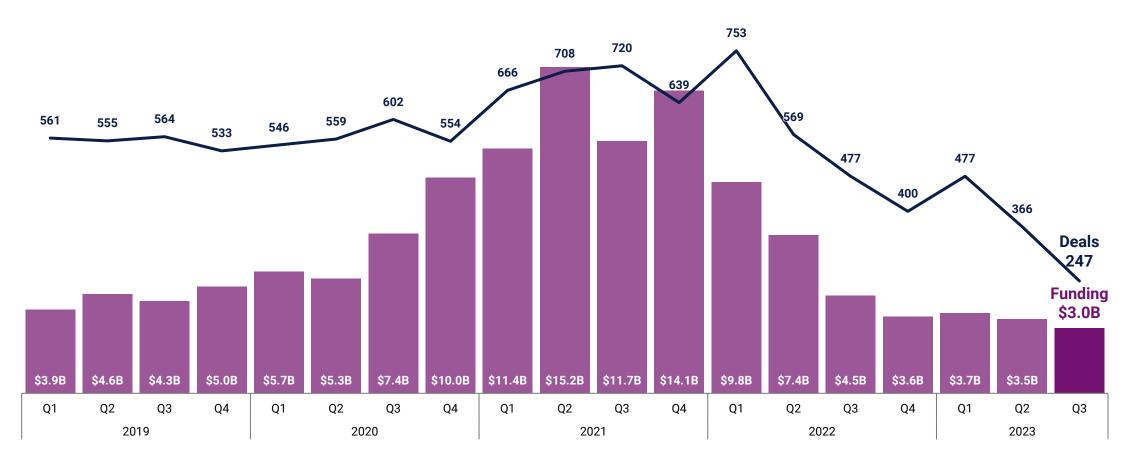


Digital health funding reaches \$10.2B in 2023 YTD, only 40% of last year's total





Digital health funding falls to 2016 levels, deals hit lowest count in nearly a decade



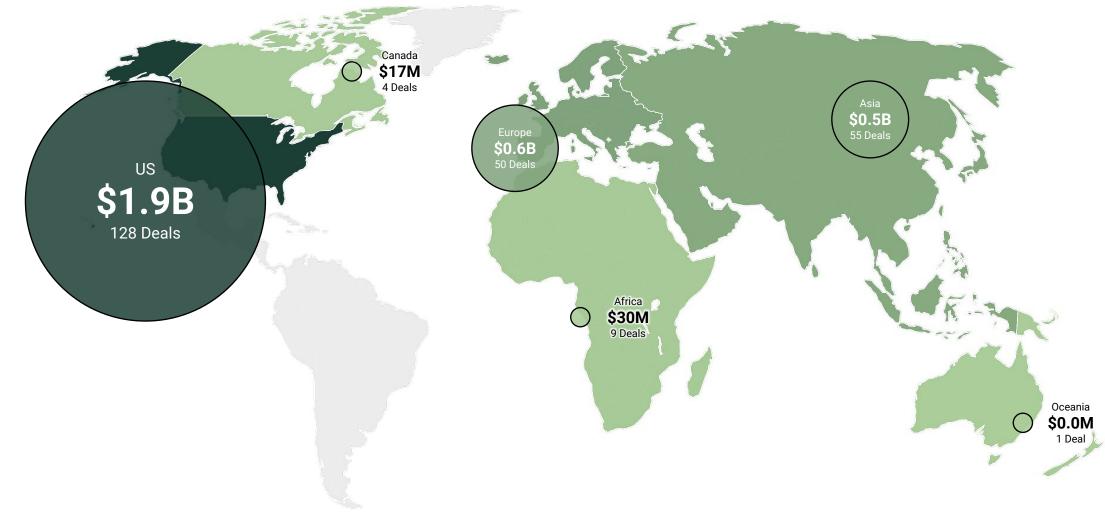


Care delivery & navigation tech leads in Q3'23 deals and funding



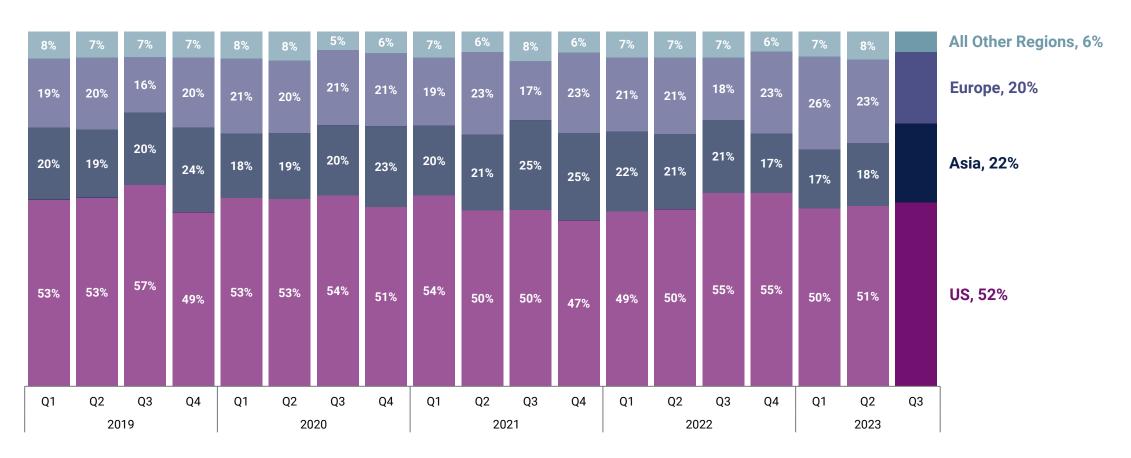


The US leads in funding and deals in Q3'23



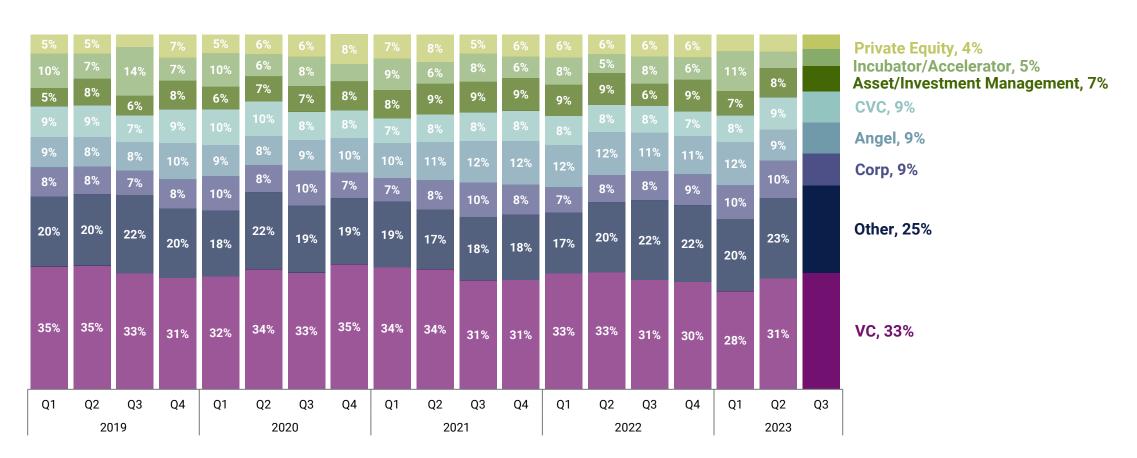


Asia sees digital health deal share increase by 4 percentage points QoQ



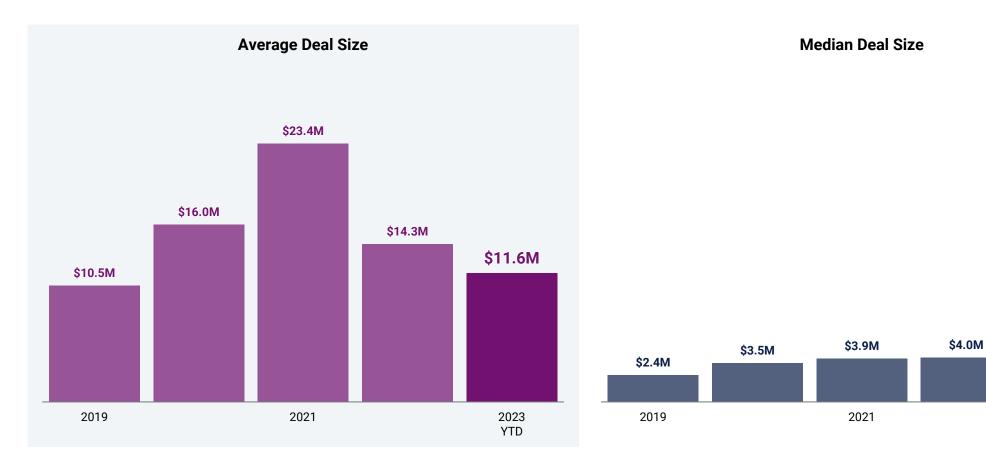


VCs back a third of digital health deals in Q3'23





Average and median deal size are down in 2023 so far

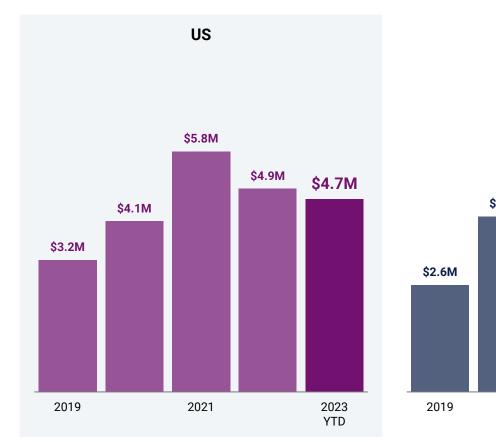


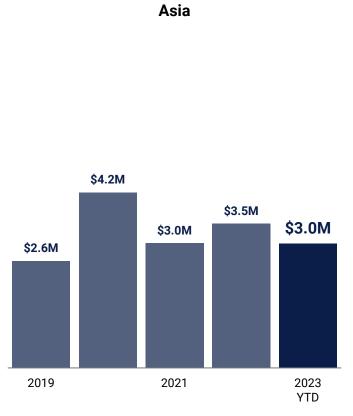


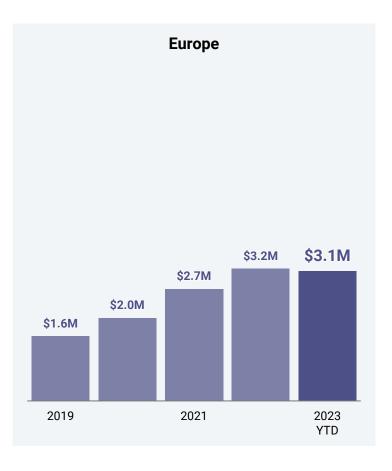
\$3.8M

2023 YTD

The US, Asia, and Europe see median deal size dip in 2023 YTD

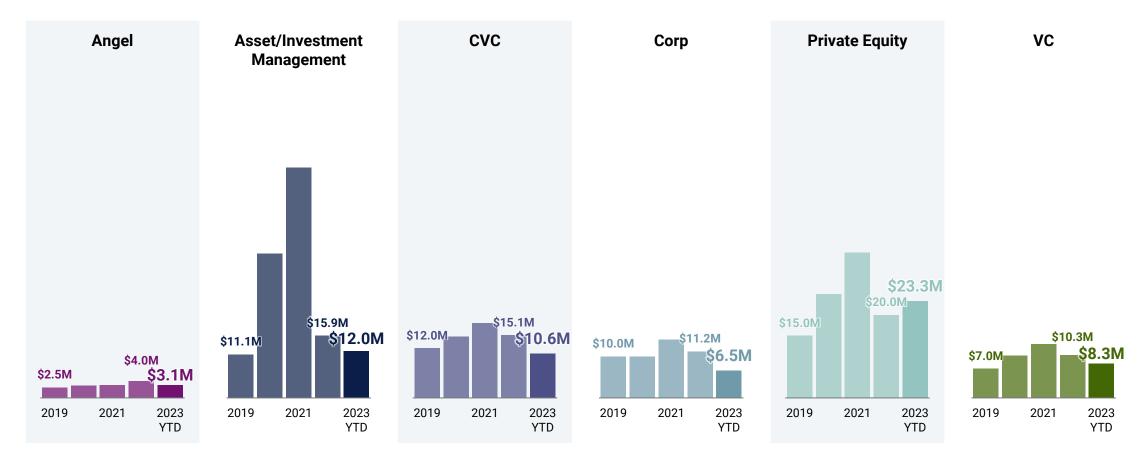








Median deal size is down across all investor groups except private equity



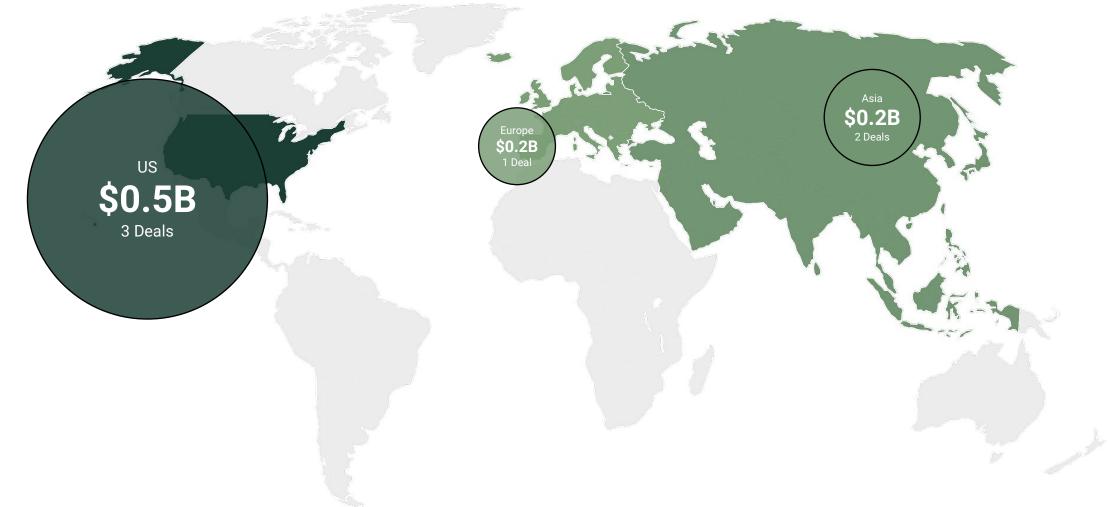


Mega-round deals tick up for the second consecutive quarter



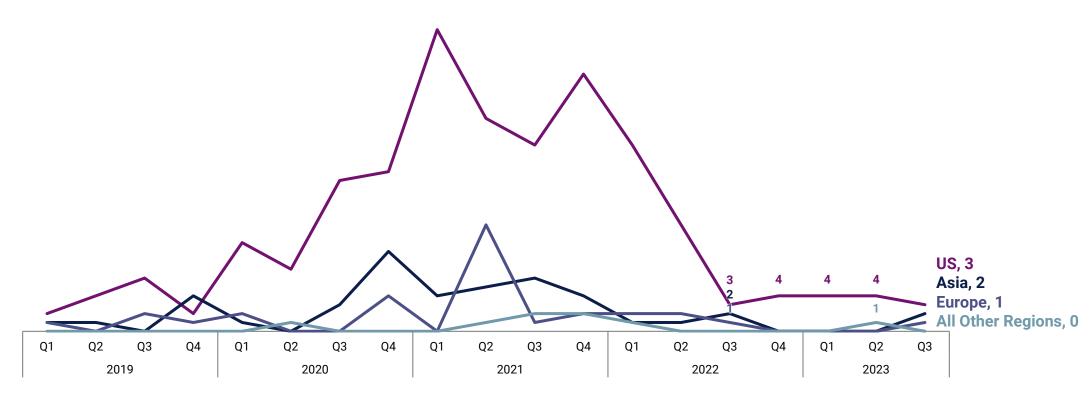


The US, Europe, and Asia all see at least 1 mega-round deal in Q3'23



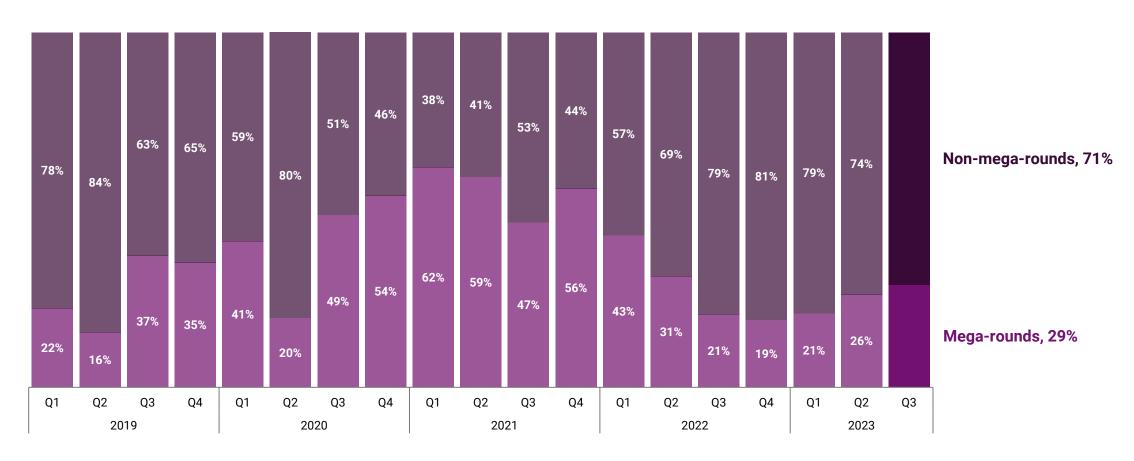


Asia and Europe see their first digital health mega-round deals in a year





Mega-rounds account for 29% of digital health funding, a 5-quarter high



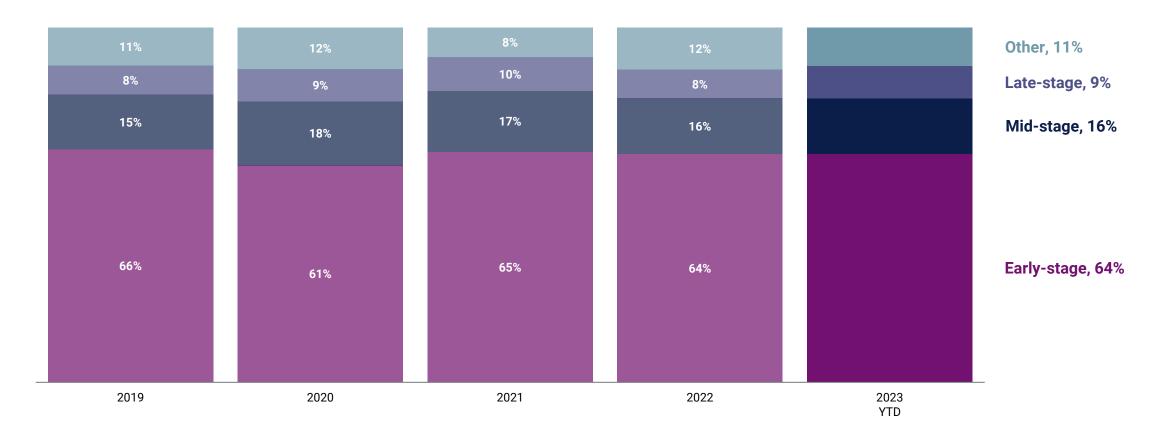


Global: Top equity deals in Q3'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Generate Biomedicines	\$273M	Series C 2023-09-14	N/A ARCH Venture Partners, Abu Dhabi Investment Authority, Alaska Permanent Fund, Altitude Life Science Ventures, Fidelity Investments	United States	9.0%
2	CMR Surgical	\$165M	Series E 2023-09-20	N/A Ally Bridge Group, Cambridge Innovation Capital, LGT Capital Partners, Lightrock, RPMI Railpen	United Kingdom	5.4%
3	Harbinger Health	\$140M	Series B 2023-09-28	N/A Flagship Pioneering, Catalyst, M&G Investments, Partners Investment, Pictet Group	United States	4.6%
4	DP Technology	\$100M	Series C 2023-08-21	N/A Loyal Valley Capital, MSA Capital, Zhongyuan Capital, Evergreen Scitech Delta	China	3.3%
4	HaloDoc	\$100M	Series D 2023-07-28	N/A Astra Digital Internasional, Novo Holdings, OpenSpace Ventures	Indonesia	3.3%
4	Healthmap	\$100M	Private Equity 2023-08-01	N/A WindRose Health Investors	United States	3.3%
7	Viome	\$87M	Series C 2023-08-18	N/A BOLD Capital Partners, Khosla Ventures	United States	2.9%
8	RapidAl	\$75M	Series C 2023-07-27	N/A Vista Credit Partners	United States	2.5%
9	Truepill	\$66M	Undisclosed 2023-08-30	N/A Undisclosed Investors	United States	2.2%
10	Causaly	\$60M	Series B 2023-07-13	N/A ICONIQ Capital, Index Ventures, EBRD Venture Capital, Pentech, Marathon Ventures	United Kingdom	2.0%
10	Corti		Series B 2023-09-20	\$260M Atomico, Prosus Ventures, Chr. Augustinus Fabrikker, Denmark's Export and Investment Fund, Eurazeo	Denmark	2.0%
10	Thyme Care	\$60M	Series B 2023-08-21	\$180M Foresite Capital, Town Hall Ventures, Andreessen Horowitz, AlleyCorp, Casdin Capital	United States	2.0%

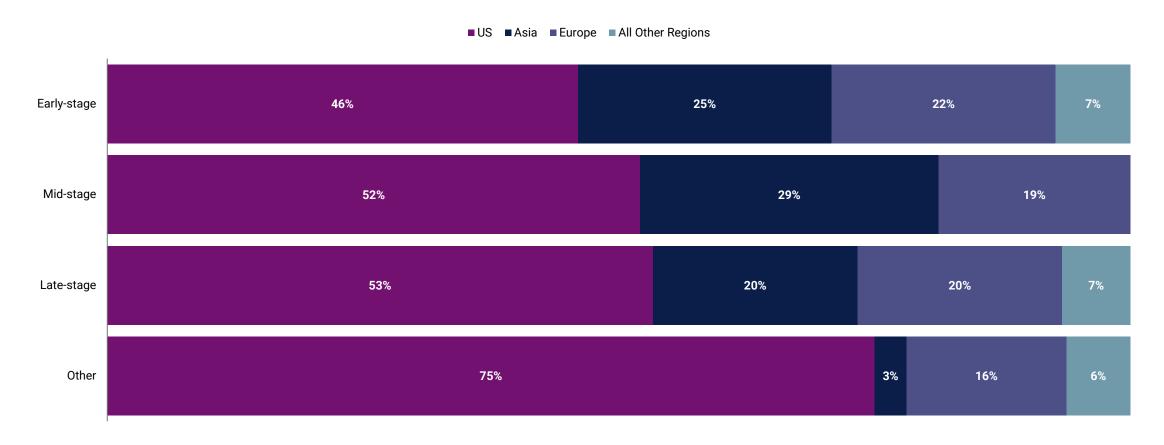


Nearly two-thirds of deals are early-stage in 2023 YTD



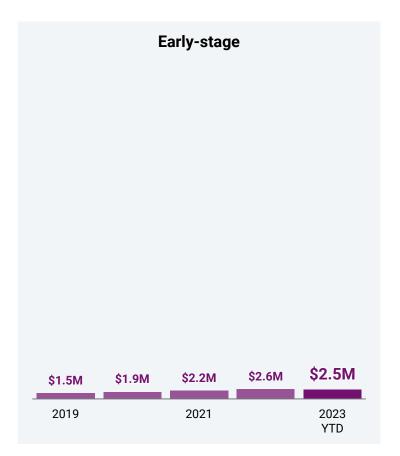


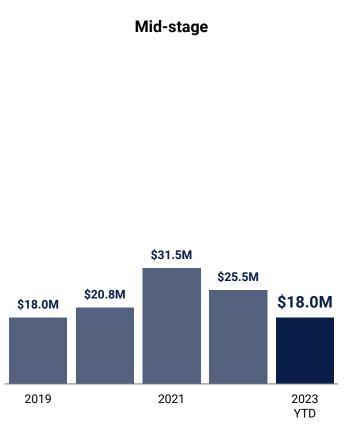
The US sees the majority of mid- and late-stage deals in Q3'23

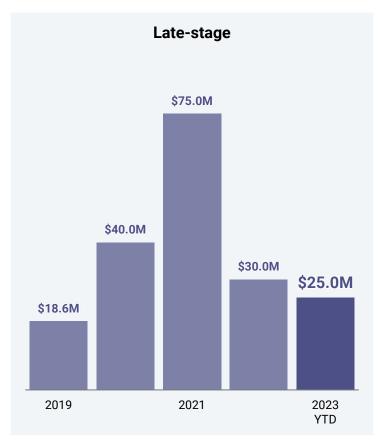




Median deal size is down across all deal stages in 2023 YTD









Global: Top seed/angel deals in Q3'23

	Company	Round Amount	Round Date	Select Investors	Country
1	Hippocratic AI	\$15M	Seed 2023-07-25	Craft Ventures, Obvious Ventures	United States
2	CardioOne	\$8M	Seed VC 2023-09-18	Redesign Health	United States
2	Medeloop	\$8M	Seed VC 2023-09-20	General Catalyst, Maven Ventures, NV Investments, OVO Fund, Kenneth Frazier	United States
2	Mural Health	\$8M	Seed VC 2023-09-19	Bessemer Venture Partners, Arkitekt Ventures, Correlation Ventures, Operator Partners, Virtue	United States
5	Integral	\$7M	Seed VC 2023-09-05	Teamworthy Ventures, The General Partnership, Virtue Ventures, Array Ventures, Caffeinated Capital	United States
5	Likeminded	\$7M	Seed VC 2023-07-31	Holtzbrinck Digital, Heartcore Capital	Germany
5	Rolla	\$7M	Angel 2023-08-03	Mate Rimac, Sacha Dragic	Bosnia And Herzegovina
8	Fold Health	\$6M	Seed VC 2023-07-12	Iron Pillar	United States
8	HealNow	\$6M	Seed VC 2023-09-20	Bonfire Ventures, Alabama Futures Fund, Impulsum Ventures, Remarkable Ventures, Walkabout Ventures	United States
8	NorthStar Care	\$6M	Seed VC 2023-09-21	Starting Line, Tony Robbins	United States
8	Sencure	\$6M	Seed VC 2023-07-13	Cottonwood Technology Fund, Lumana Invest, NOM	Netherlands



Global: Top Series A deals in Q3'23

	Company	Round Amount	Round Date	Select Investors	Country
1	CarePredict	\$29M	Series A 2023-07-13	Aspire Capital, SV Health Investors, Las Olas Venture Capital, Secocha Ventures	United States
1	Collectly	\$29M	Series A 2023-07-20	Sapphire Ventures, Cabra VC, Y Combinator, Burst Capital, Davidovs	United States
3	Ronovo Surgical	\$27M	Series A 2023-08-30	Niuerli Capital, GGV Capital, Lilly Asia Ventures, Longriver Investments, Matrix Partners China	China
4	Figur8	\$25M	Series A 2023-08-08	First Spark Ventures, Phoenix Venture Partners, DigiTx Partners	United States
4	Midi	\$25M	Series A 2023-09-27	GV (Google Ventures), Felicis, Icon Ventures, Operator Collective, SemperVirens	United States
6	Cartwheel Care	\$20M	Series A 2023-09-26	Menlo Ventures, General Catalyst, Able Partners, BoxGroup, Reach Capital	United States
7	Affect Therapeutics	\$18M	Series A 2023-07-12	Artis Ventures, AlleyCorp, City Light Capital, LifeArc Ventures, Samsung NEXT	United States
7	Lindus Health	\$18M	Series A 2023-08-16	Peter Thiel, Creandum, Koneksa, Science 37, Curebase	United Kingdom
9	Bold	\$17M	Series A 2023-09-12	Rethink Impact, Andreessen Horowitz, Gingerbread Capital, Khosla Ventures, Primetime Partners	United States
10	Wellvana	\$16M	Series A 2023-07-21	Martin Ventures	United States



Global: Top Series B deals in Q3'23

Company	Round Amount	Round Date	Select Investors	Country
1 Harbinger Health	\$140M	Series B 2023-09-28	Flagship Pioneering, Catalyst, M&G Investments, Partners Investment, Pictet Group	United States
² Causaly	\$60M	Series B 2023-07-13	ICONIQ Capital, Index Ventures, EBRD Venture Capital, Pentech, Marathon Ventures	United Kingdom
² Corti	\$60M	Series B 2023-09-20	Atomico, Prosus Ventures, Chr. Augustinus Fabrikker, Denmark's Export and Investment Fund, Eurazeo	Denmark
2 Thyme Care	\$60M	Series B 2023-08-21	Foresite Capital, Town Hall Ventures, Andreessen Horowitz, AlleyCorp, Casdin Capital	United States
5 Proprio	\$43M	Series B 2023-07-27	BOLD Capital Partners, Cota Capital, DCVC, HTC, Intel	United States
6 Rialtic	\$37M	Series B 2023-08-04	F-Prime Capital	United States
7 Bowtie	\$35M	Series B 2023-09-16	Sun Life, Mitsui	Hong Kong
8 Vivante Health	\$31M	Series B 2023-09-20	Mercato Partners, 7wire Ventures, Human Capital, Intermountain Ventures, SemperVirens	United States
9 Inbound Health	\$30M	Series B 2023-09-20	HealthQuest Capital, Flare Capital Partners, McKesson Ventures	United States
9 Octave Bioscience	\$30M	Series B 2023-07-26	Casdin Capital, Deerfield Management, Echo Health Ventures, Merck Global Health Innovation Fund, Northpond Ventures	United States



Global: Top Series C deals in Q3'23

	Company	Round Amount	Round Date	Select Investors	Country
1	Generate Biomedicines	\$273M	Series C 2023-09-14	ARCH Venture Partners, Abu Dhabi Investment Authority, Alaska Permanent Fund, Altitude Life Science Ventures, Fidelity Investments	United States
2	DP Technology		Series C 2023-08-21	Loyal Valley Capital, MSA Capital, Zhongyuan Capital, Evergreen Scitech Delta	China
3	Viome	\$87M	Series C 2023-08-18	BOLD Capital Partners, Khosla Ventures	United States
4	RapidAl	\$75M	Series C 2023-07-27	Vista Credit Partners	United States
5	Genemind Biosciences	\$56M	Series C 2023-08-02	Guoxin Investment, KingMed Diagnostics, Shenzhen High-Tech Investment, Shuange Chuang Ventures, Changde Caixin Financial Holding Group	China
6	lbex	\$55M	Series C 2023-09-06	83North, Dell Technologies Capital, Octopus Ventures, aMoon Fund, Planven Entrepreneur Ventures	Israel
7	CLARA Analytics	\$24M	Series C 2023-09-07	Spring Lake Equity Partners, Aspen Capital Group, Oak HC/FT Partners, QBE Ventures	United States
8	Intuition Robotics	\$20M	Series C 2023-08-29	Woven Capital, OurCrowd, Toyota Ventures, Western Technology Investment	Israel
8	Sempre Health	\$20M	Series C 2023-09-13	Industry Ventures, The Blue Venture Fund, UPMC Enterprises, Echo Health Ventures, Cencora	United States
10	MediBuddy	\$18M	Series C 2023-08-30	Lightrock, Quadria Capital, TEAMFund	India



Global: Top Series D deals in Q3'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country
1	HaloDoc	\$100M	Series D 2023-07-28	N/A Astra Digital Internasional, Novo Holdings, OpenSpace Ventures	Indonesia
2	TytoCare	\$49M	Series D 2023-08-03	N/A Clal	United States
3	Spencer Health Solutions	\$43M	Series D 2023-08-29	\$162M Aphelion Capital	United States
4	Huimei Healthcare	\$41M	Series D 2023-09-26	N/A Eastern Bell Capital, Qiming Venture Partners, Medilink Therapeutics, Runzhang Capital	China
5	Equip Health	\$20M	Series D 2023-09-19	N/A General Catalyst, F-Prime Capital, Optum Ventures	United States
6	VIDA Diagnostics	\$11M	Series D 2023-09-29	N/A First Analysis, Next Level Ventures, UnityPoint Health Ventures	United States
7	CathVision	\$9M	Series D 2023-07-18	N/A Undisclosed Investors	Denmark
8	EchoNous	\$7M	Series D 2023-07-11	N/A Undisclosed Investors	United States
9	BURL Concepts	\$1M	Series D 2023-08-30	N/A Undisclosed Investors	United States



Global: Top Series E+ deals in Q3'23

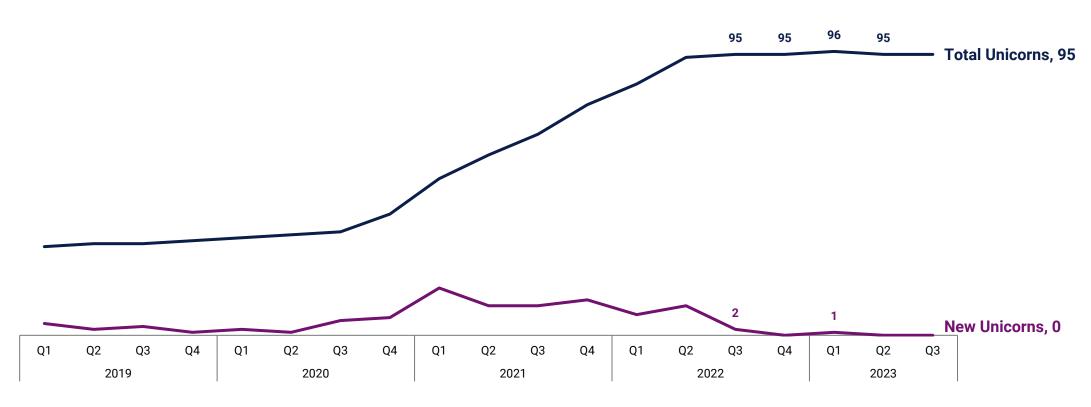
	Company	Round Amount	Round Date	Round Valuation Select Investors	Country
1	CMR Surgical	\$165M	Series E 2023-09-20	N/A Ally Bridge Group, Cambridge Innovation Capital, LGT Capital Partners, Lightrock, RPMI Railpen	United Kingdom
2	K Health	\$59M	Series F 2023-07-17	N/A Cedars-Sinai	United States
3	Beam Benefits	\$40M	Series E 2023-09-12	N/A Georgian	United States
4	VitalConnect	\$30M	Series F 2023-07-18	N/A Revelation Partners, EW Healthcare Partners, Pacific General Ventures	United States
5	OPTOLANE Technologies	\$7M	Series E 2023-07-21	N/A L&S VENTURE CAPITAL, Solidus Investment	South Korea
6	Digital Surgery Systems	\$3M	Series E 2023-08-16	N/A Sutter Hill Ventures	United States



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- Unicorns

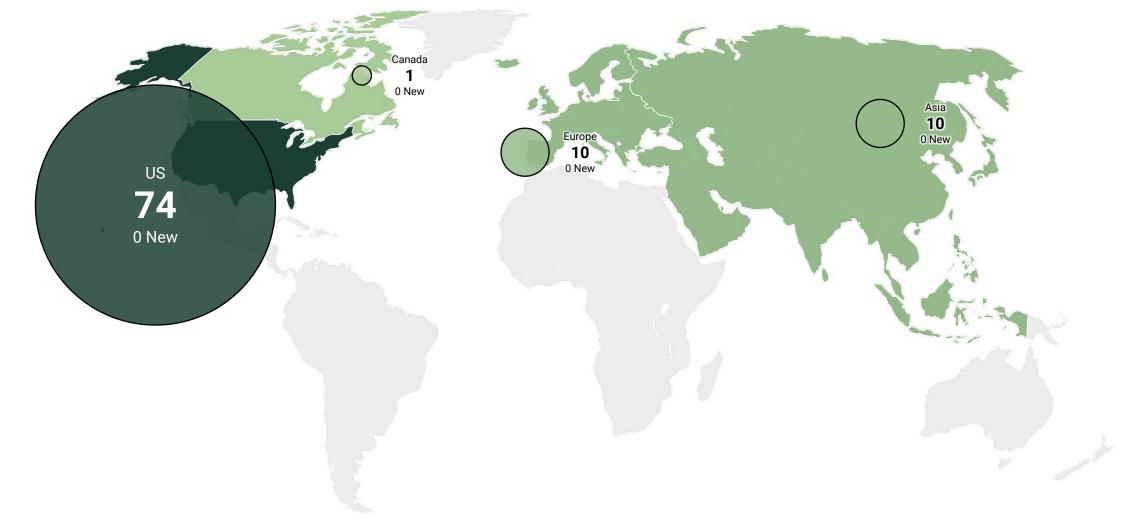


Digital health sees no new unicorns for the second consecutive quarter





The US accounts for 78% of the digital health unicorn herd





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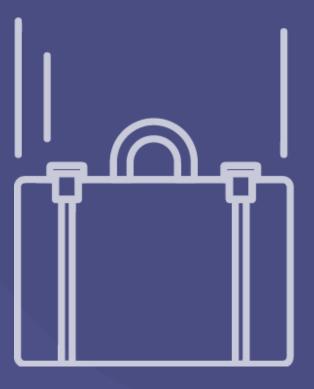
Global: Top unicorns by valuation in Q3'23

	Company	Latest Valuation	Country
1	Devoted Health	\$12.6B	United States
2	Tempus	\$8.1B	United States
3	Caris	\$7.8B	United States
4	Ro	\$7.0B	United States
4	We Doctor	\$7.0B	China
6	Doctolib	\$6.4B	France
7	Hinge Health	\$6.2B	United States
8	Benchling	\$6.1B	United States
9	Lyra Health	\$5.9B	United States
10	Cityblock	\$5.7B	United States



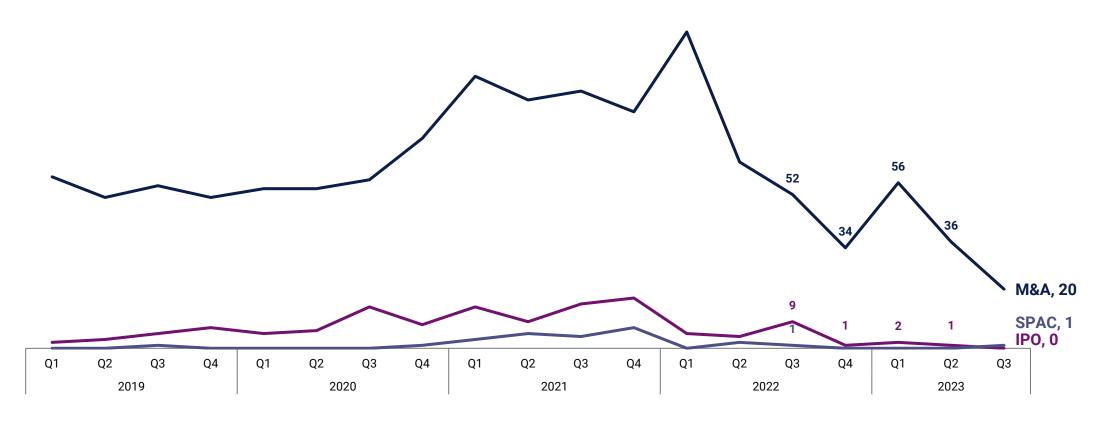
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- **Exit Trends**



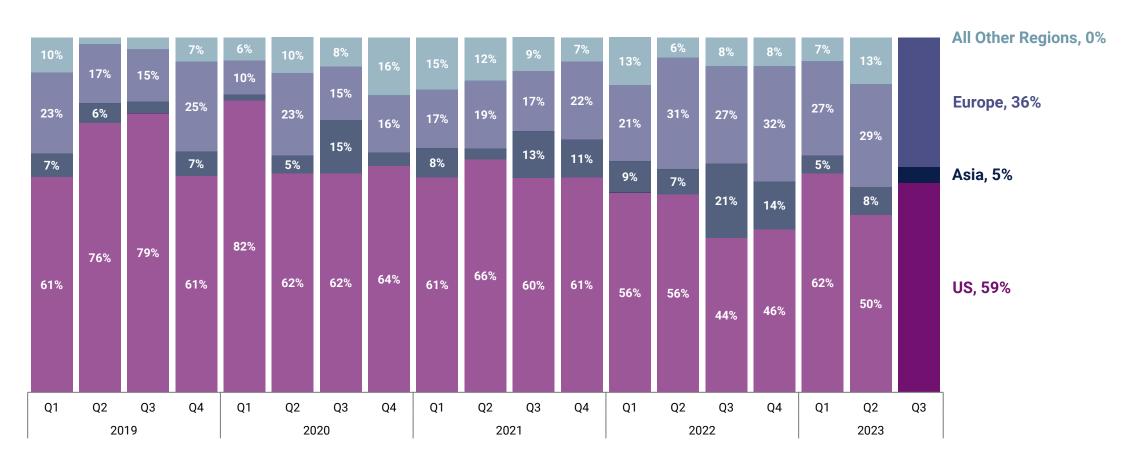


Q3'23 sees no digital health IPOs, M&A exits fall 44% QoQ





Asia, Europe, and the US collectively account for all exits in Q3'23





Global: Top M&A exits in Q3'23

	Company	Round Valuation	Acquirer	Country
1	MDsave	\$150M	Tendo	United States



- Global Trends | Q3 2023
- Investors



Global: Top investors by company count in Q3'23

Investor	Company Count	Investor Group	Country
1 General Catalyst	4	VC	United States
1 Samsung NEXT	4	cvc	United States
3 Flare Capital Partners	3	VC	United States
3 Gaingels	3	Angel	United States
3 Insight Partners	3	VC	United States
3 KB Investment	3	cvc	South Korea
3 Octopus Ventures	3	VC	United Kingdom



Global: Top VCs by company count in Q3'23

Investor	Company Count	Country
1 General Catalyst	4	United States
² Flare Capital Partners	3	United States
2 Insight Partners	3	United States
2 Octopus Ventures	3	United Kingdom



Global: Top CVCs by company count in Q3'23

Investor	Company Count	Country
1 Samsung NEXT	4	United States
2 KB Investment	3	South Korea
3 Intermountain Ventures	2	United States
3 Optum Ventures	2	United States
3 SemperVirens	2	United States
3 The Blue Venture Fund	2	United States



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Geographic Trends





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- **US Trends**

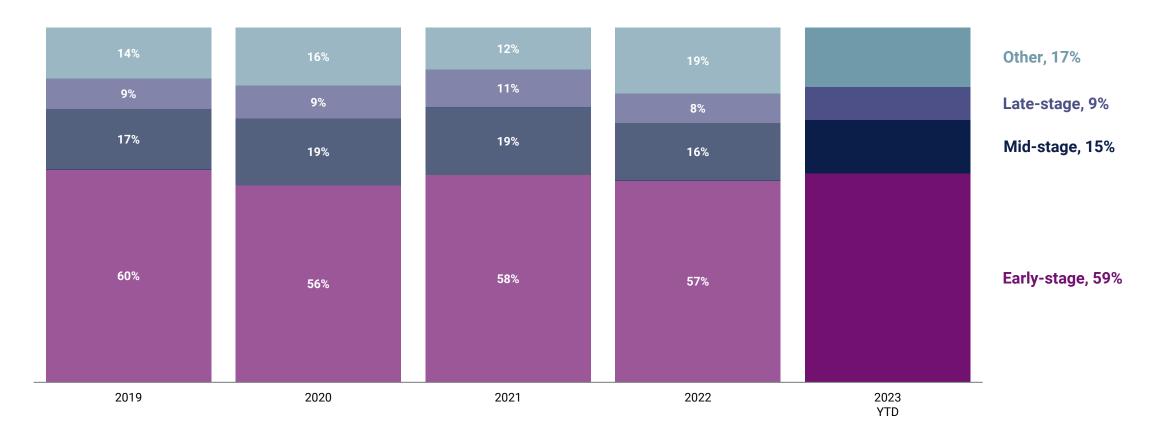


US digital health funding drops 14% QoQ to reach 2016 levels





Early-stage deal share is up 2 percentage points in 2023 so far





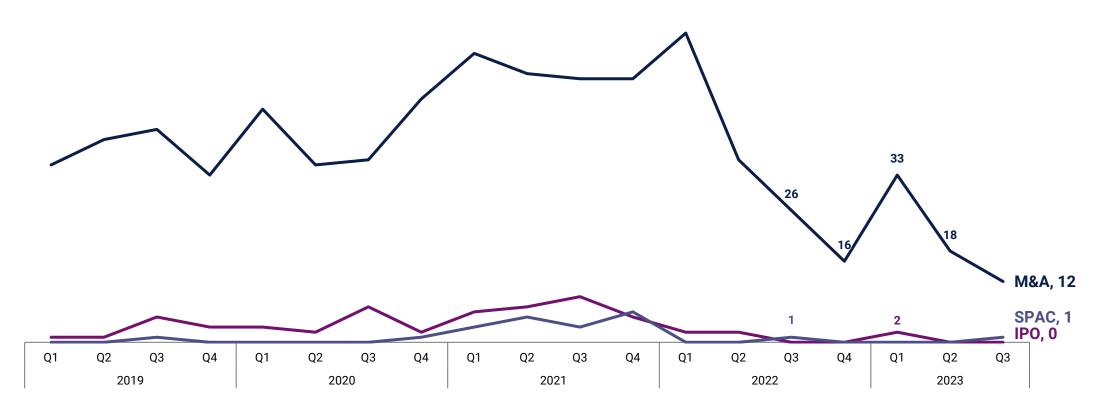
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US: Top equity deals in Q3'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	Generate Biomedicines	\$273M	Series C 2023-09-14	ARCH Venture Partners, Abu Dhabi Investment N/A Authority, Alaska Permanent Fund, Altitude Life Science Ventures, Fidelity Investments	United States	14.0%
2	Harbinger Health	\$140M	Series B 2023-09-28	N/A Flagship Pioneering, Catalyst, M&G Investments, Partners Investment, Pictet Group	United States	7.2%
3	Healthmap	\$100M	Private Equity 2023-08-01	N/A WindRose Health Investors	United States	5.1%
4	Viome	\$87M	Series C 2023-08-18	N/A BOLD Capital Partners, Khosla Ventures	United States	4.4%
5	RapidAl	\$75M	Series C 2023-07-27	N/A Vista Credit Partners	United States	3.9%
6	Truepill	\$66M	Undisclosed 2023-08-30	N/A Undisclosed Investors	United States	3.4%
7	Thyme Care	\$60M	Series B 2023-08-21	\$180M Foresite Capital, Town Hall Ventures, Andreessen Horowitz, AlleyCorp, Casdin Capital	United States	3.1%
8	K Health	\$59M	Series F 2023-07-17	N/A Cedars-Sinai	United States	3.0%
9	TytoCare	\$49M	Series D 2023-08-03	N/A Insight Partners, HOOPP, MemorialCare Health System, Clal	United States	2.5%
10	Proprio	\$43M	Series B 2023-07-27	\$102M BOLD Capital Partners, Cota Capital, DCVC, HTC, Intel	United States	2.2%
10	Spencer Health Solutions	\$43M	Series D 2023-08-29	\$162M Aphelion Capital	United States	2.2%



M&A exits drop by a third QoQ



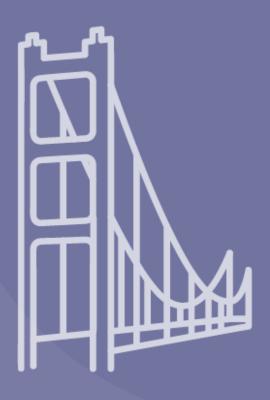


US: Top investors by company count in Q3'23

	Investor	Company Count	Investor Group	Country
1	General Catalyst	4	VC	United States
1	Samsung NEXT	4	CVC	United States
3	Flare Capital Partners	3	VC	United States
3	Gaingels	3	Angel	United States
3	Insight Partners	3	VC	United States



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- US | Q3 2023
- Silicon Valley

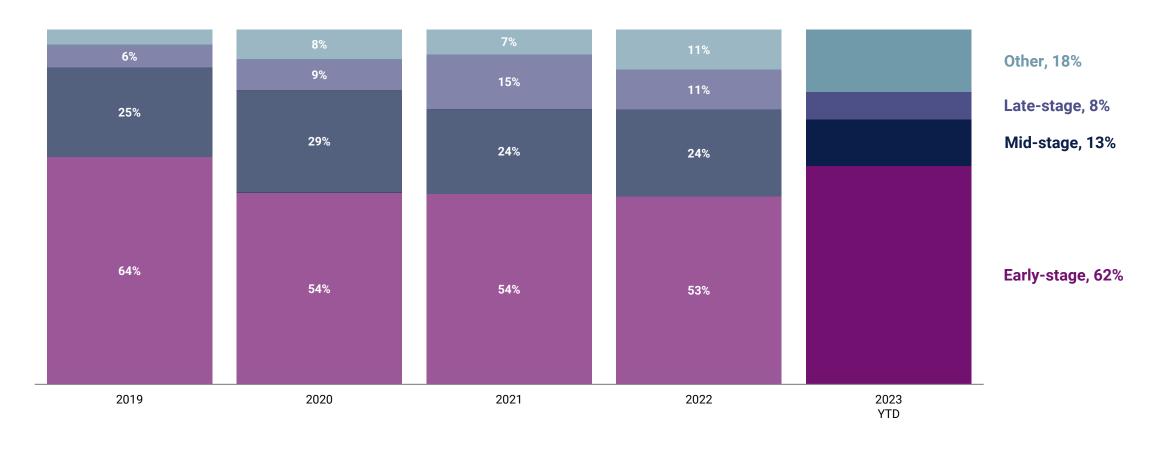


Silicon Valley digital health deals increase 39% QoQ as funding remains flat





Early-stage deal share is up 9 percentage points in 2023 YTD





Silicon Valley: Top equity deals in Q3'23

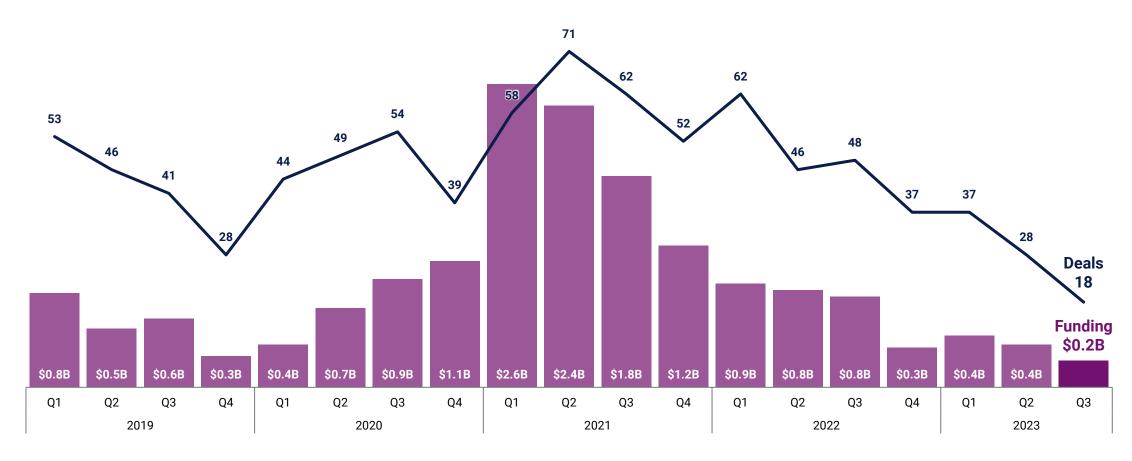
	Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1	RapidAl	\$75M	Series C 2023-07-27	N/A Vista Credit Partners	19.5%
2	Truepill	\$66M	Undisclosed 2023-08-30	N/A Undisclosed Investors	17.2%
3	Octave Bioscience	\$30M	Series B 2023-07-26	N/A Casdin Capital, Deerfield Management, Echo Health Ventures, Merck Global Health Innovation Fund, Northpond Ventures	7.8%
3	VitalConnect	\$30M	Series F 2023-07-18	N/A Revelation Partners, EW Healthcare Partners, Pacific General Ventures	7.8%
5	Midi	\$25M	Series A 2023-09-27	N/A GV (Google Ventures), Felicis, Icon Ventures, Operator Collective, SemperVirens	6.5%



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- US | Q3 2023
- New York

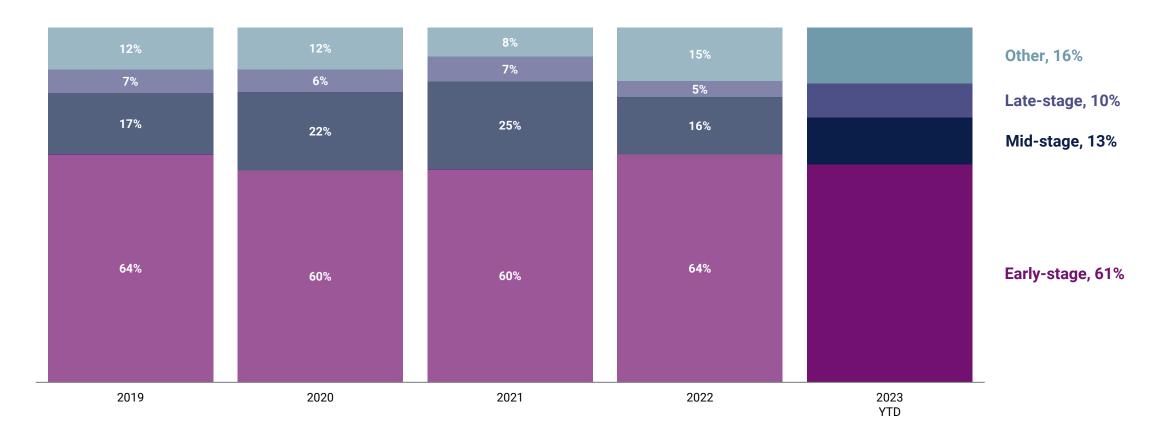


New York digital health funding halves QoQ to hit recent low





Late-stage deal share is up 5 percentage points in 2023 so far





New York: Top equity deals in Q3'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	
1	K Health	\$59M	Series F 2023-07-17	N/A Cedars-Sinai	26.1%
2	TytoCare	\$49M	Series D 2023-08-03	N/A Insight Partners, HOOPP, MemorialCare Health System, Clal	21.7%
3	Summus Global	\$20M	Series B 2023-08-18	N/A Mitchell Rales, Sator Grove Holdings	8.6%
4	Affect Therapeutics	\$18M	Series A 2023-07-12	N/A Artis Ventures, AlleyCorp, City Light Capital, LifeArc Ventures, Samsung NEXT	8.0%
5	Evvy	\$14M	Series A 2023-08-31	\$50M Left Lane Capital, General Catalyst, Amboy Street Ventures, Ingeborg Investments, LabCorp Venture Fund	6.2%



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- Geographic Trends | Q3 2023
- Asia Trends

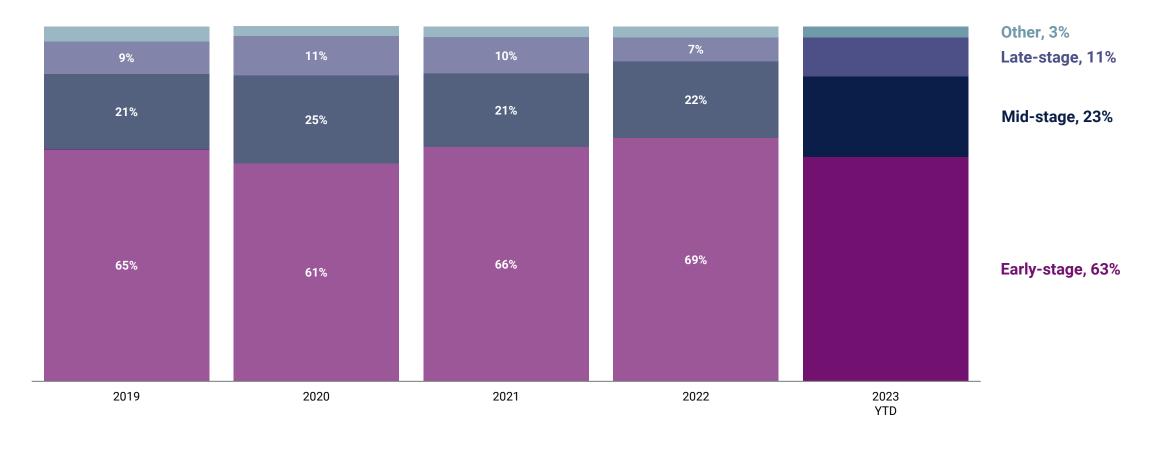


Deals drop to their lowest level since 2015 despite funding jump





Early-stage deal share is down 6 percentage points in 2023 YTD





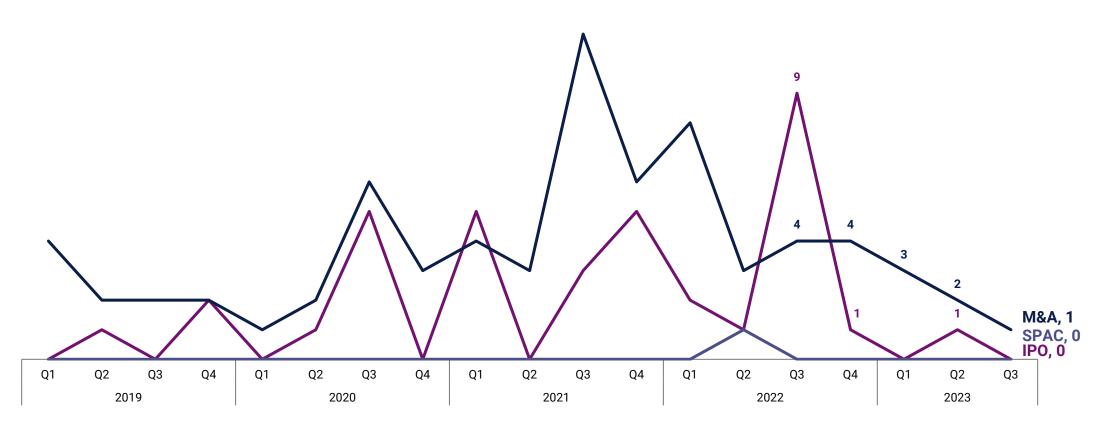
State of Digital Health | Geographic Trends | Asia Trends

Asia: Top equity deals in Q3'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	DP Technology	\$100M	Series C 2023-08-21	N/A Loyal Valley Capital, MSA Capital, Zhongyuan Capital, Evergreen Scitech Delta	China	21.2%
1	HaloDoc	\$100M	Series D 2023-07-28	N/A Astra Digital Internasional, Novo Holdings, OpenSpace Ventures	Indonesia	21.2%
3	Genemind Biosciences	\$56M	Series C 2023-08-02	Guoxin Investment, KingMed Diagnostics, Shenzhen N/A High-Tech Investment, Shuange Chuang Ventures, Changde Caixin Financial Holding Group	l China	11.8%
4	Huimei Healthcare	\$41M	Series D 2023-09-26	N/A Eastern Bell Capital, Qiming Venture Partners, Medilink Therapeutics, Runzhang Capital	China	8.7%
5	Bowtie	\$35M	Series B 2023-09-16	N/A Sun Life, Mitsui	Hong Kong	7.4%
6	Ronovo Surgical	\$27M	Series A 2023-08-30	N/A Niuerli Capital, GGV Capital, Lilly Asia Ventures, Longriver Investments, Matrix Partners China	China	5.8%
7	Gene Solutions	\$21M	Series B 2023-09-20	N/A Mekong Capital	Vietnam	4.5%
8	MediBuddy	\$18M	Series C 2023-08-30	N/A Lightrock, Quadria Capital, TEAMFund	India	3.8%
9	Alma Health	\$10M	Series A 2023-07-11	N/A Hambro Perks, Knuru Capital, Khwarizmi Ventures, Pinnacle Capital, S3 Ventures	United Arab Emirates	2.1%
10	Pillyze	\$9M	Series A 2023-08-22	N/A Capstone Partners, Primer, Strong Ventures, KB Investment, KDB Industrial Bank	South Korea	1.9%



Asia sees 1 M&A exit in Q3'23, lowest count since Q1'20





Asia: Top investors by company count in Q3'23

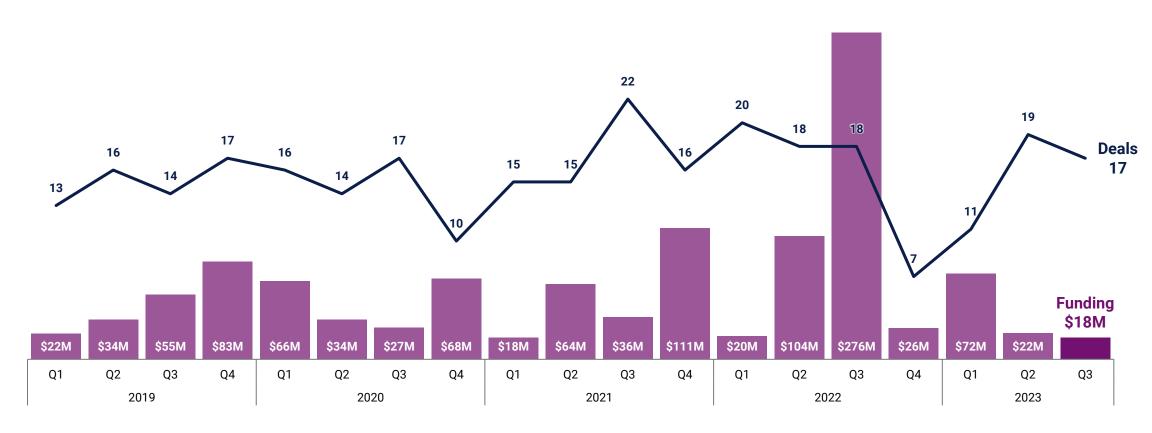
Investor	Company Count	Investor Group	Country
1 KB Investment	3	cvc	South Korea
² ANRI	2	VC	Japan
2 Inflection Point Ventures	2	VC	India
² Tencent	2	Corp	China



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- • •
- Asia | Q3 2023
- Japan

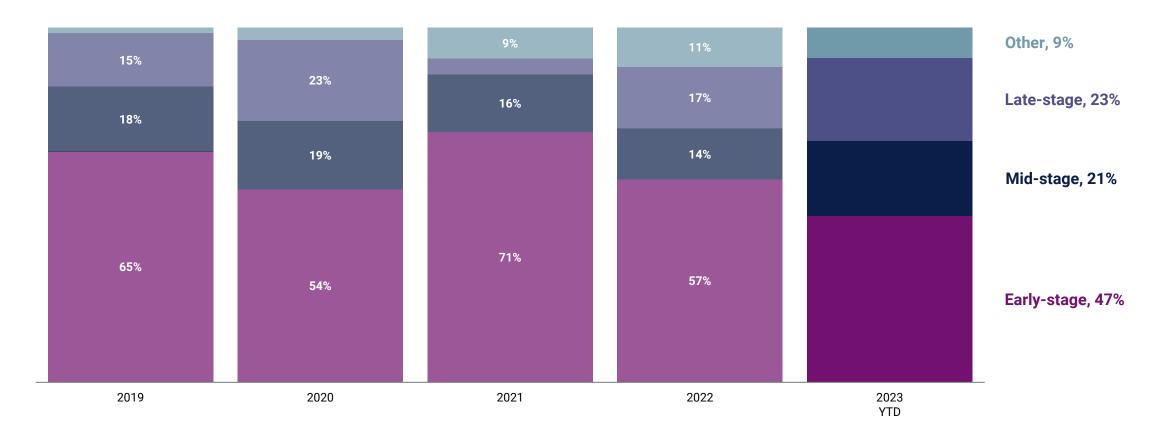


Digital health deal count ticks down by 2 QoQ, funding drops 18%





Japan sees mid- and late-stage deal share rise in 2023 YTD





Japan: Top equity deals in Q3'23

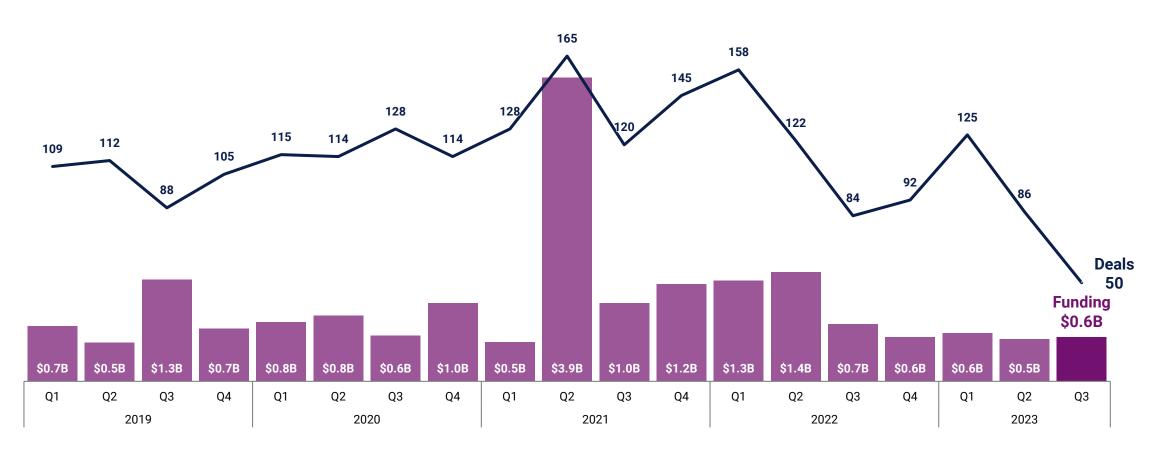
	Company	Round Amount	Round Date	Round Valuation Select Investors	% of Total Funding
1	СаТе	\$3M	Series A 2023-07-14	N/A Samurai Incubate, JAFCO, Toranomon Impact Capital	15.7%
1	Holoeyes	\$3M	Series B 2023-08-29	N/A Asteria, Mitsui Sumitomo Insurance Venture Capital, QR investment, SOLIZE, Carbon Ventures	14.8%
1	bitBiome	\$3M	Series B 2023-07-31	N/A Universal Materials Incubator, Agribusiness Investment & Consultation, Seibu Shinkin Capital, Yokohama Capital	15.2%
4	Awarefy	\$2M	Seed VC 2023-08-16	N/A ANRI, All About, Hakuhodo DY Ventures, Mobile Internet Capital, Nippon Venture Capital	8.2%
4	CROSS SYNC	\$2M	Series A 2023-08-30	N/A Fukuda Denshi, Mirai Creation Fund, Sony Innovation Fund, Yagami Seisakusho, Mizuho Bank	8.5%
4	InnoJin	\$2M	Series A 2023-07-04	N/A NIPPON Chemiphar, Seed, Sumitomo Corporation Equity Asia, JINS HOLDINGS	8.2%
4	Kokoromil	\$2M	Series A 2023-09-19	N/A Construction Total Support Service, MEDINET, Macnica, Nahato	9.9%



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- Geographic Trends | Q3 2023
- **Europe Trends**

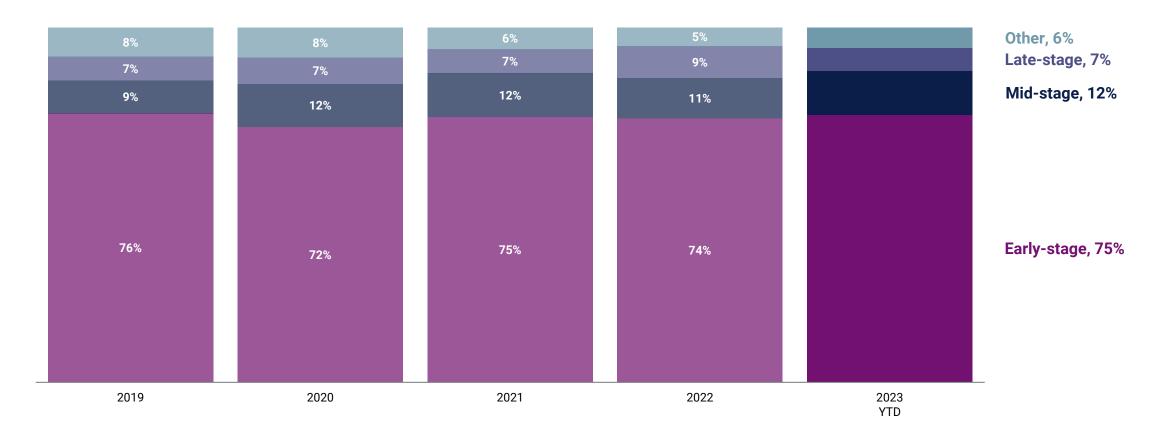


Europe sees deals drop by 42% QoQ, while funding ticks up





Late-stage deal share ticks down 2 percentage points in 2023 YTD





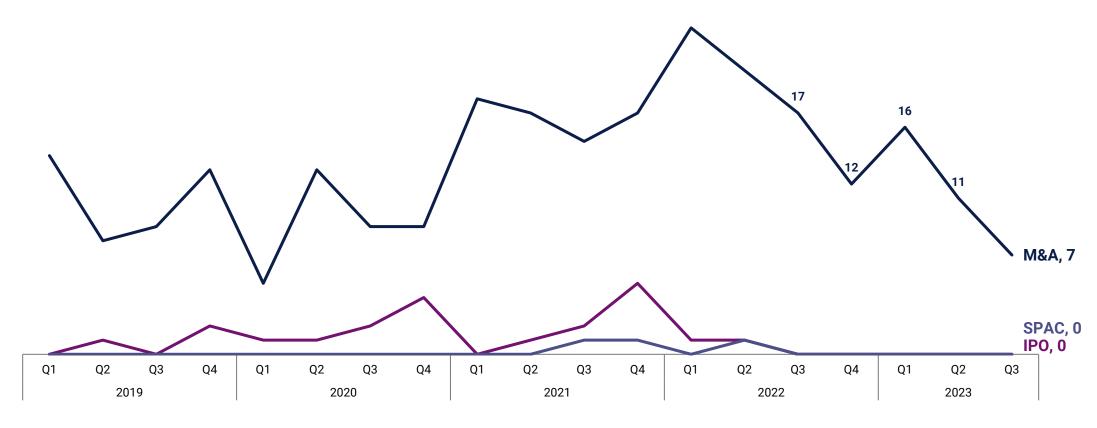
State of Digital Health | Geographic Trends | Europe Trends

Europe: Top equity deals in Q3'23

	Company	Round Amount	Round Date	Round Valuation Select Investors	Country	% of Total Funding
1	CMR Surgical	\$165M	Series E 2023-09-20	N/A Ally Bridge Group, Cambridge Innovation Capital, LGT Capital Partners, Lightrock, RPMI Railpen	United Kingdom	29.2%
2	Causaly	\$60M	Series B 2023-07-13	N/A ICONIQ Capital, Index Ventures, EBRD Venture Capital, Pentech, Marathon Ventures	United Kingdom	10.6%
2	Corti	\$60M	Series B 2023-09-20	\$260M Atomico, Prosus Ventures, Chr. Augustinus Fabrikker, Denmark's Export and Investment Fund, Eurazeo	Denmark	10.6%
4	lbex		Series C 2023-09-06	N/A 83North, Dell Technologies Capital, Octopus Ventures, aMoon Fund, Planven Entrepreneur Ventures	Israel	9.7%
5	Genomes.io	\$20M	Undisclosed 2023-08-21	N/A GEM Digital	United Kingdom	3.5%
5	Intuition Robotics	\$20M	Series C 2023-08-29	N/A Woven Capital, OurCrowd, Toyota Ventures, Western Technology Investment	Israel	3.5%
7	Lindus Health	\$18M	Series A 2023-08-16	N/A Peter Thiel, Creandum, Koneksa, Science 37, Curebase	United Kingdom	3.2%
8	Tribun Health	\$16M	Series B 2023-09-05	N/A Bpifrance, Owkin, Vialto Partners	France	2.9%
9	QuantHealth	\$15M	Series A 2023-08-29	N/A Bertelsmann Investments, Pitango Venture Capital, Nina Capital, Shoni Health Ventures, Nova Capital	Israel	2.7%
10	Sonio	\$14M	Series A 2023-07-11	N/A Cross-Border Impact Ventures, Elaia Partners, Bpifrance, OneRagtime, European Commission	France	2.5%



Europe goes 5 quarters without any digital health IPOs or SPACs





Europe: Top investors by company count in Q3'23

Investor	Company Count	Investor Group	Country
1 Octopus Ventures	3	VC	United Kingdom
² Bpifrance	2	Asset/investment management	France
2 Calm/Storm Ventures	2	VC	Austria
² Fondo Bolsa Social	2	vc	Spain
2 Hambro Perks	2	VC	United Kingdom
² Lightrock	2	VC	United Kingdom
2 Pictet Group	2	Asset/investment management	Switzerland



State of Digital Health

Report Methodology

You can download the underlying data found in this report here: https://www.cbinsights.com/reports/CB-Insights_Digital-Health-Report-Q3-2023.xlsx.

If you have questions about the definitions or methodological principles used, or if you feel that your firm has been underrepresented, please reach out to info@cbinsights.com.

What is included:

Equity financings into private companies only. Funding rounds raised by public companies of any kind on any exchange (including Pink Sheets) are excluded from our numbers, even if they received investment from a venture firm.

Only includes the investment made in the quarter for tranched investments. If a company does a second closing of its Series B round for \$5M and previously had closed \$2M in a prior quarter, only the \$5M is reflected.

Round numbers reflect what has closed, not what is intended. If a company indicates the closing of \$5M out of a desired raise of \$15M, our numbers reflect only the amount which has closed.

Only verifiable fundings are included. Fundings are verified via (1) various federal and state regulatory filings; (2) direct confirmation with firm or investor; (3) press release; or (4) credible media sources.

Equity fundings to joint ventures and spinoffs/spinouts are included.

Unicorn data includes private companies valued at \$1B or more in the private markets globally, per the same 4 sources listed above and relied on for funding events, which include valuations disclosed in credible media sources. The list is maintained publicly and updated in real time at

https://www.cbinsights.com/research-unicorn-companies.

Geography notes: Israel funding figures are classified in Europe. Funding to Canada, Oceania, and Africa is included in global figures but not spotlighted in this report.

Rounds to private companies that may be majority- or minorityowned subsidiaries of other private companies.

Valuation data includes estimates to calibrate median and average valuations based on current and previous quarter disclosed valuations gathered from the aforementioned four sources. The estimating method will control for the oversampling of large rounds that are reported quickly versus a comparative lag in valuations obtained from other sources. Valuation data reflects post-money valuations.

Exits include IPOs, SPACs, publicly announced M&A deals, and other liquidity events; only first exits are counted.

Headquarters are determined by publicly available sources including company-owned websites and profiles, legal filings, and press releases.

All figures in the report are in USD.

US financing trends follow the combined statistical area (CSA) methodology. Silicon Valley refers to the San Jose-San Francisco-Oakland CSA.

What is excluded:

No contingent funding. If a company receives a commitment for \$20M subject to hitting certain milestones but first gets \$8M, only the \$8M is included in our data.

No business development/R&D arrangements, whether transferable into equity now, later, or never. If a company signs a \$300M R&D partnership with a larger corporation, this is not equity financing nor is it from venture capital firms. As a result, it is not included.

No buyouts, consolidations, or recapitalizations. All three of these transaction types are commonly employed by private equity firms and are tracked by CB Insights. However, they are excluded for the purposes of this report.

No private placements. These investments, also known as PIPEs (Private Investment in Public Equities), are not included even if made by a venture capital firm.

No debt/loans of any kind (except convertible notes). Venture debt or any kind of debt/loan issued to emerging, startup companies, even if included as an additional part of an equity financing, is not included. If a company receives \$3M with \$2M from venture investors and \$1M in debt, only the \$2M is included in these statistics.

No non-equity government funding. Grants or loans by the federal government, state agencies, or public-private partnerships to emerging, startup companies are not included.

No fundings to subsidiaries of a larger parent corporation unless that subsidiary is a private entity and meets other criteria for inclusion.

Accelerators, incubators, business-plan competitions, economicdevelopment entities are excluded from rankings of most active investors, even if making equity financings.

Rankings for top investors are calculated according to "company count," or the number of unique companies an investor funds in a quarter, and so excludes follow-on deals.

